Jim Brau’s

PUBLICATIONS IN ACADEMIC JOURNALS AND BOOKS

(Please comply with all copyright laws and use the links here only if you have permission to obtain copies of these papers by appropriate channels, such as through your library or subscription.)

[For some reason I do not know, the links will not work in some browsers. They seem to always work in IE]


"Why Do REITs Repurchase Stock? Extricating the Effect of Managerial Signaling in Open Market Share Repurchase Announcements," with Andrew Holmes, *Journal of Real Estate Research*, Vol. 28, No. 1 (Jan-March) 2006, 1-23 (lead article). This paper won the American Real Estate Society (ARES) best published paper award for 2006 ($10,000 award). Stories on this paper were published in NAREIT's "From the Research Desk" and "Features".


"Amazon Rainforest Properties, Ltda: Monte Carlo Analysis in an International Capital Budgeting Decision," with Matt Watters, *Journal of Financial Education*, Vol. 31 (Winter) 2005, 1-23 (lead article). This paper won the American Real Estate Society (ARES) best published paper award for 2006 ($10,000 award). Stories on this paper were published in NAREIT's "From the Research Desk" and "Features".


"Do Banks Price Owner-Manager Agency Costs? An Examination of Small Business Borrowing," *Journal of Small Business Management*, Vol. 40, No.4, 2002, pp. 273-286 (lead article). This paper is abstracted in the Federal Reserve Board's Survey of Small Business Finances website. This article is quoted in *Entrepreneur*, July, 2003, by David Newton. This article was included in the Emerging Themes in Entrepreneurship Research report by Gwen Richtermeyer of the Business Research & Information Development Group, September 2003. This article was abstracted by MissouriBusiness.net.


**NON-PEER REVIEWED MAGAZINE ARTICLE**